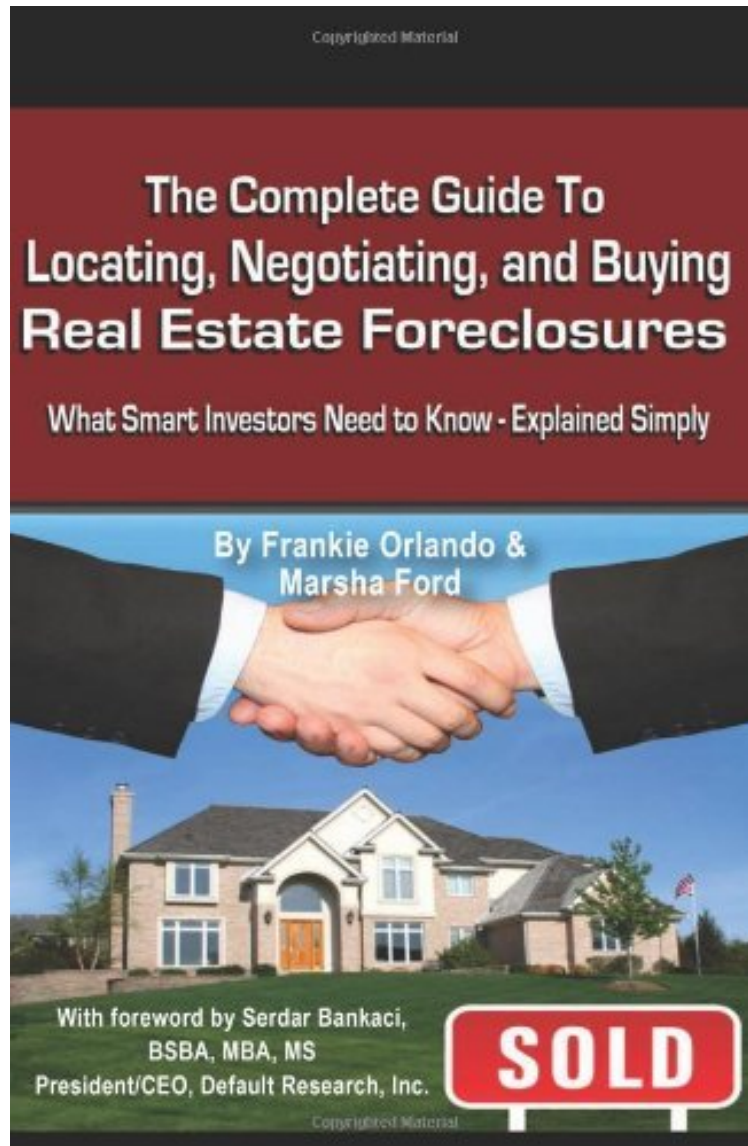


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4 of 4 people found the following review helpful. Feels like a college text book
By Poise
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0 of 0 people found the following review helpful. Five Stars
By Marcos Ramirez
Yes, this a very complete in depth guide for anybody thinking about investing in real estate.
1 of 1 people found the following review helpful. Infomercials are cheaper!
By RICHARD E. CHINGI
was hoping for a detailed book on the ins and outs and I was very disappointed. I have purchased a home before and I have done research on foreclosures. This book in no way goes into detail into anything. I wish I didn't waste my money. This book is pretty worthless.

In every hour of each day, savvy real estate investors are accumulating vast fortunes buying foreclosed homes at bank foreclosures, pre-foreclosures, and foreclosure auctions. There is an estimated 1 million plus homes in some stage of foreclosure annually. Armed with the right knowledge and tactics, opportunities for buying low-cost real estate foreclosures are plentiful. There are a lot of things you need to know before you get started. You need to understand how the foreclosure process works, what the borrower is going through, and the lender's role. This book will teach you everything you need to know to locate and purchase real estate bargains from banks, public auctions, and other sources. Whether you are a first-time homeowner or an experienced property investor, this is a tremendous guide for buying pre-foreclosed homes in any market. You will learn the simple formula (developed from real-life experience) that can build massive wealth through real estate foreclosures. You will learn how to: negotiate with homeowners in distress, prepare contracts and paperwork, determine the true market value of the property, creative techniques to finance properties, learn how to flip the property, locate one-of-a-kind properties, negotiate with sellers, research, auctions, estimate repair costs, eliminate, obtain REO, use online resources, look up owners contact information, communicate with property owners, write ads, how to receive pre-foreclosure information, options, and more. *The Complete Guide to Locating, Negotiating, and Buying Real Estate Foreclosures: What Smart Investors Need to Know* is the resource for novices and pros alike; it will guide you through every step of the process including finding properties, negotiating, and closing on your first deal. This book gives you the proven strategies, innovative ideas, and case studies from experts to help you get more with less time and effort that you can put into practice right away. Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed. This Atlantic Publishing eBook was professionally written, edited, fact checked, proofed and designed. The print version of this book is 288 pages and you receive exactly the same content. Over the years our books have won dozens of book awards for content, cover design and interior design including the prestigious Benjamin Franklin award for excellence in publishing. We are proud of the high quality of our books and hope you will enjoy this eBook version.

About the Author
Frankie Orlando is a freelance writer living in Fairfax, Virginia. She lives there with her husband, two daughters and three cats. Frankie has watched real estate prices double in the ten years that she has lived in the Northern Virginia area. Frankie and her family enjoy visiting the museums in Washington, D.C., and studying Tae Kwon Do together (currently at the green belt level). In her free time, Frankie tries catching up with her photo albums.