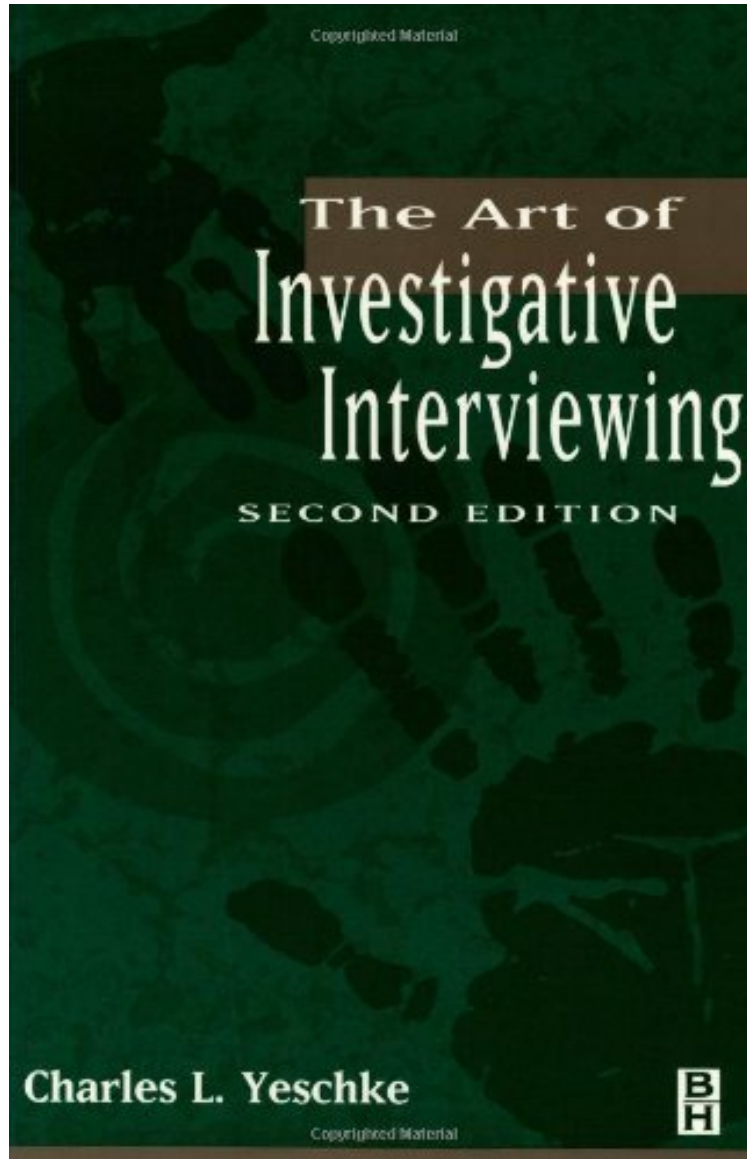


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The Art of Investigative Interviewing

Charles L. Yeschke

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Charles L. Yeschke : The Art of Investigative Interviewing before purchasing it in order to gage whether or not it would be worth my time, and all praised The Art of Investigative Interviewing:

10 of 10 people found the following review helpful. Great stuff !!By James 'n HoustonIf you are interested in conducting serious and professional investigative interviews this is one of the first books you should pick up. It talks about numerous interviewing techniques on how to extract vital information from the person your interviewing without asking "leading questions". I got over 5 pages of notes out of the first few chapters alone.17 of 17 people

found the following review helpful. Excellent Source For Real, Practical, and Effective Info...By Michael BeltzAs a licensed private investigator and an avid reader of investigative texts, I can personally attest that this text successfully meets the true test of value for investigative texts - it imparts the reader with ability to effectively employ its teachings. Mr. Yeschke has done an excellent job of properly articulating the techniques/procedures necessary to perform effective interviews. The text is a perfect combination of real, practical, and effective techniques/procedures and actual case examples. The text goes into great detail in building the basic foundation of effective interviewing skills, such as understanding human psychology (in deception), proper interview preparation, successfully employing the self-fulfilling prophecy, tactical concepts, evidence collection, public vs. private sector investigations, the interview process, controlling the interview environment, proper phrasing of questions (closed vs. open questions), and evaluating the evidence obtained from the interview. The text then demonstrates practical application of these skills using actual case examples. I highly recommend this text to anyone looking to learn effective investigative interviewing skills. As always, check with your local library or bookstore to see if you can read/review this or any title before deciding to make a purchase. This method has effectively allowed me to make the most of my investigative library budget. I hope you found this review helpful. [...]19 of 19 people found the following review helpful. Top NotchBy Mark S. HaynesI have been a police officer for 5 years, and have received alot of training in the police field. In 5 years I have found that there is very minimal training in obtaining confessions from suspects. Obtaining voluntary confessions from suspects is a very important task in today's modern world. I found this book to be very informative and it explains to the reader the many parts to an interview before leading into an interrogation. This book also also explains that showing empathy works better at obtaining confessions than the old methods of coercion. I enjoyed the book and am excited to get to apply its teachings in my interviews. I believe that the methods taught in this book are worth while and will work if you are patient and use them properly

The Art of Investigative Interviewing, Second Edition, details the techniques that can be used by interviewers in any setting to detect indications of deception and respond to them appropriately. With all-new case studies and a new chapter devoted to interrogative ethics, this revised edition has been entirely updated while maintaining the lively, instructive writing style of the first edition. Drawing elements from psychology, philosophy, and sociology, Charles Yeschke applies the theory of human need to the process of investigative interviewing. This theory is the most important component of the successful interview and is crucial to an investigator's ability to correctly interpret human behavior. Covers the rising debate over interviewing and interrogative ethicsProvides all-new case studies demonstrating the application of the author's techniquesShows how to boost your success rate by replacing coercion and confrontation with persuasion and communication

From the PublisherThe writing style and organizational methodology used in The Art of Investigative Interviewing, A human approach to testimonial evidence is nontraditional and captures the reader's interest. The approach used by Mr. Yeschke is to use knowledge bases and disciplines not normally associated with this subject matter. Of particular interest is the psychological or 'human need' to construct. This is the single most important element of an interviewing text, as the urge to reveal information, or not to, is fundamentally based upon an interviewer's ability to correctly interpret human behaviour. About the AuthorCharles L. Yeschke has been working in the investigation field for more than 30 years. As an FBI special agent, Mr. Yeschke was certified as a polygraphist and conducted hundreds of detection of deception examinations in various federal criminal investigations. He has authored numerous articles and publications on interviewing. Currently, he is the proprietor of Charles Yeschke Associates, a firm providing confidential investigation services, security/loss prevention consulting, and training seminars.