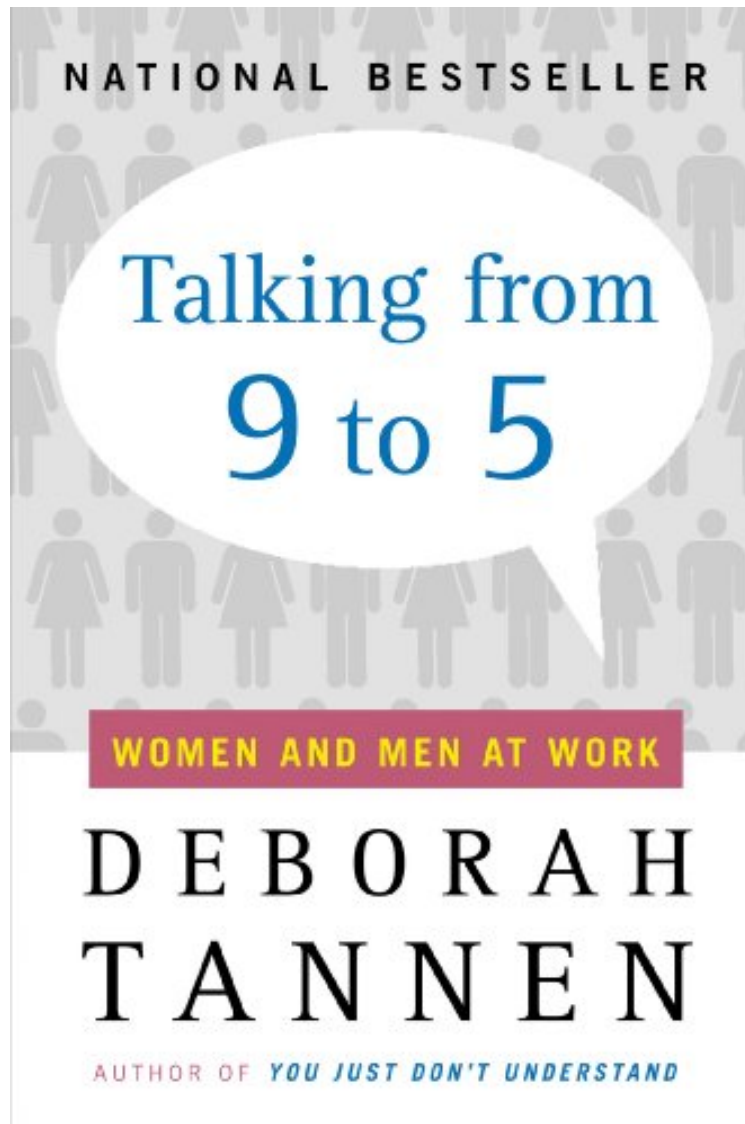


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## Talking from 9 to 5: Women and Men at Work

*Deborah Tannen*

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**Deborah Tannen : Talking from 9 to 5: Women and Men at Work** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Talking from 9 to 5: Women and Men at Work:

1 of 1 people found the following review helpful. Love this bookBy melsteroLove this book. If you are a woman in the workplace, and sometimes feel you are having difficulty communicating with your male counterparts (or boss), read this book! I worked in manufacturing, a very predominately male sector, and could not figure out why I was never on the same page as the guys. I read this book and wondered no more.The knowledge I gained of the differences in the way men and women communicate in the workplace has been helpful in many areas of my life.0 of 0 people found the following review helpful. It changed how I think about my words!By Stacey LundAn awesome reference guide gender

based communication in the work place. It changed my awareness of the verbiage I use as a female manager and really helped me "sit at the boy's table" as an executive. 0 of 0 people found the following review helpful. Well written, well researched and fascinating illumination of the ...By DuffsgalWell written, well researched and fascinating illumination of the differences in communication styles and intentions between men and women. Very helpful if you work with people, let alone are in a family living situation.

Your project went off without a hitch--but somebody else got the credit...You averted a crisis brilliantly--but no one noticed...You came to the meeting with a sensational idea--but it was ignored until someone else said the same thing...HOW CAN YOU GET CREDIT GET AHEAD?In her extraordinary international bestseller, *You Just Don't Understand*, Deborah Tannen transformed forever the way we look at intimate relationships between women and men. Now she turns her keen ear and observant eye toward the workplace--where the ways in which men and women communicate can determine who gets heard, who gets ahead, and what gets done.An instant classic, *Talking From 9 to 5* brilliantly explains women's and men's conversational rituals--and the language barriers we unintentionally erect in the business world. It is a unique and invaluable guide to recognizing the verbal power games and miscommunications that cause good work to be underappreciated or go unnoticed--an essential tool for promoting more positive and productive professional relationships among men and women.

From Publishers WeeklyThis wise and widely informative book fulfills its promise to do for the workplace what Tannen's *You Just Don't Understand* has done for the home front--heighten the reader's perception of the ways in which gender, power structures and cultural constraints affect communication. Basing her discussion on extensive interviews with workers, managers and executives at a range of businesses, Tannen identifies-and decodes-various conversational "rituals." For example, women tend to use the words "I'm sorry" as an "expression of understanding-and caring"; but men generally interpret "I'm sorry" as an acceptance of blame. Tannen demonstrates that women, conditioned in childhood not to sound too self-confident, are likely to issue orders or implement plans indirectly (and therefore don't receive full recognition for their work); men, conditioned not to sound uncertain, may perceive requests for feedback as an admission of weakness. Offering clear explanations of various conversational "styles," Tannen passes few judgments; rather, she offers readers a wider variety of strategies to express themselves. Filled with gracefully analyzed examples of job-related conversations, every page delivers a shock of recognition. Major ad/promo; author tour. Copyright 1994 Reed Business Information, Inc.From Library JournalTannen (*You Just Don't Understand*, Morrow, 1990) describes differences in men's and women's public communication as found within the business setting. These differences appear to influence actual perceptions of worker skills and abilities. For example, women say "I'm sorry" without actually apologizing and tend to use an indirect manner of speech. These styles make women appear less confident, competent, and professional. However, women who learn to speak like men are accused of being aggressive and unfeminine. Written for the general reader, Tannen's work is entertaining and filled with illustrative conversations. It raises many issues of concern to working women, from knocking against the glass ceiling to dealing with sexual harassment. Unfortunately, Tannen's research has not yet suggested any linguistic solutions. Highly recommended for general public and academic libraries.--Kathy Shimpock-Vieweg, O'Connor Cavanagh Lib., PhoenixCopyright 1994 Reed Business Information, Inc.From BooklistGeorgetown University professor Tannen specializes in the seemingly arcane field of sociolinguistics, yet two of her books have been wildly successful best-sellers: *That's Not What I Meant: How Conversational Style Makes or Breaks Your Relations with Others* (1986) and *You Just Don't Understand: Women and Men in Conversation* (1990). This second title sold more than quarter of a million copies in hardcover and well over one million in paperback, and it lasted for more than two years on the New York Times' best-seller lists. Her new book is meant as the third in this series of investigations into what we say and how we say it and how this affects our ability to be understood and to get along with others. Here Tannen considers conversations, both informal and formal, in the workplace. She is most interested in gender differences in conversational style but considers age, class, ethnic, and geographical distinctions as well, while arguing that to be successful, we must not adopt or discount other styles, but rather, make an effort to understand and to learn from them. David Rouse