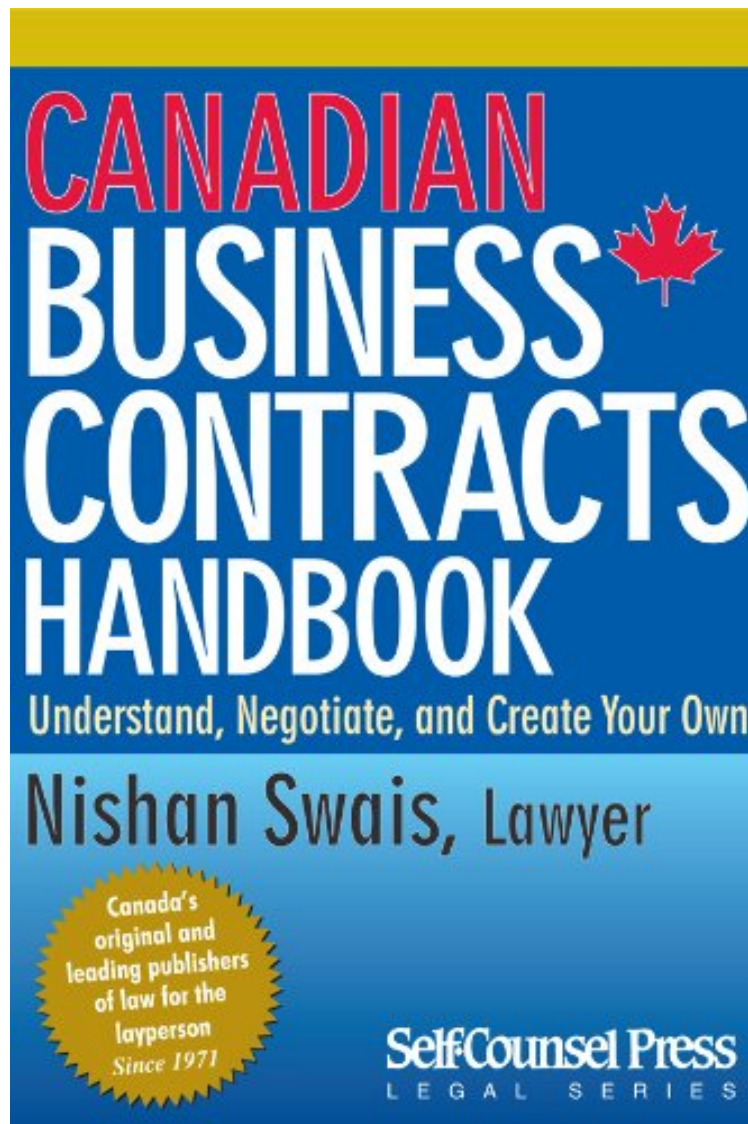


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## Canadian Business Contracts Handbook: Understand, Negotiate Create Your Own (Legal Series)

*Nishan Swais*

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The Canadian Business Contracts Handbook helps small-business owners to understand hundreds of standard contract clauses, such as those found in partnership agreements, lease agreements, and contracts for purchase or sale of goods or a business. Using everyday language, author Nishan Swais takes readers step-by-step through standard clauses and explains their meanings. He pinpoints potential problems in contracts, and clarifies legal jargon in simple terms for the layperson. While it takes a great deal of hard work to make a small business successful, it can also come down to paperwork. A well-written contract can make or break a business. Having a good understanding of standard business contracts and being able to negotiate and make changes to your own are critical skills essential to the effective running of a small business. The download kit included with this book can be installed on your home computer, and contains quizzes, checklists, and sample clauses that can help Canadian small-business owners understand, negotiate, and create their own legally binding contracts.