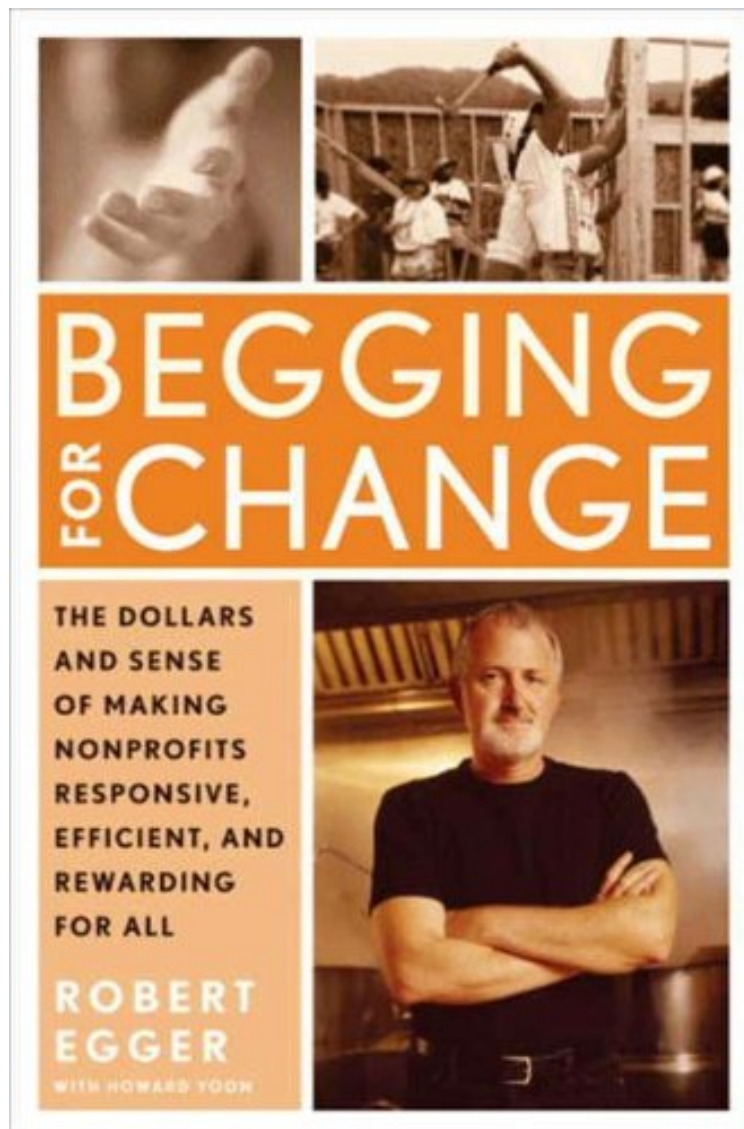


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## Begging for Change: The Dollars and Sense of Making Nonprofits Responsive, Efficient, and Rewarding for All

*Robert Egger*

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**Robert Egger : Begging for Change: The Dollars and Sense of Making Nonprofits Responsive, Efficient, and Rewarding for All** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Begging for Change: The Dollars and Sense of Making Nonprofits Responsive, Efficient, and Rewarding for All:

0 of 0 people found the following review helpful. Profit = Purpose By J.A. Faulkerson Great book from the founder of D.C. Central Kitchen. Offers great instruction on what it takes to establish and operate an effective nonprofit. We must

understand that solving social problems is a full-time endeavor because the solutions are grounded in our ability to relate to the poor, hungry and homeless as human beings who also have the ability to fly. Thanks, Robert, for a powerful read. Achievement Square DTC0 of 0 people found the following review helpful. Considerations for Nonprofits, Businesses, Volunteers, and DonorsBy Alicia CrumptonThe book is worth it's weight for pages 177-184 where Egger puts forth his rules for a) Nonprofits; b) Businesses; and c) Volunteers and Donors. In a moment of awakening, Egger started asking questions of why, what, and how relative to hunger, food, and distribution in the DC area. Through the telling of his story, I was challenged to question the same o same o approaches to service, volunteerism, and the overall effectiveness of nonprofits in my community. Egger challenged me to consider the efficacy and cost effectiveness of nonprofit services....are we really having the effect and demonstrating the prudence that we think?This book would be of interest to nonprofit leaders, volunteers, donors, the business community, those with a bent toward social innovation, and those interested in services related to feeding and food distribution.0 of 0 people found the following review helpful. Blustery and conflicted.By Zubair KhanVery repetitive as Egger blusters through 11 chapters with conflicting ideologies

You are a good person. You are one of the 84 million Americans who volunteer with a charity. You are part of a national donor pool that contributes nearly \$200 billion to good causes every year. But you wonder: Why don't your efforts seem to make a difference?Fifteen years ago, Robert Egger asked himself this same question as he reluctantly climbed aboard a food service truck for a night of volunteering to help serve meals to the homeless. He wondered why there were still people waiting in line for soup in this day and age. Where were the drug counselors, the job trainers, and the support team to help these men and women get off the streets? Why were volunteers buying supplies from grocery stores when restaurants were throwing away unused fresh food every night? Why had politicians, citizens, and local businesses allowed charity to become an end in itself? Why wasn't there an efficient way to solve the problem?Robert knew there had to be a better way. In 1989, he started the D.C. Central Kitchen by collecting unused food from local restaurants, caterers, and hotels and bringing it back to a central location where hot, nutritious meals were prepared and distributed to agencies around the city. Since then, the D.C. Central Kitchen has been named one of President Bush Sr.'s Thousand Points of Light and has become one of the most respected and emulated nonprofit agencies in the world, producing and distributing more than 4,000 meals a day. Its highly successful 12-week job-training program equips former homeless transients and drug addicts with culinary and life skills to gain employment in the restaurant business.In *Begging for Change*, Robert Egger looks back on his experience and exposes the startling lack of logic, waste, and ineffectiveness he has encountered during his years in the nonprofit sector, and calls for reform of this \$800 billion industry from the inside out. In his entertaining and inimitable way, he weaves stories from his days in music, when he encountered legends such as Sarah Vaughan, Mel Torme, and Iggy Pop, together with stories from his experiences in the hunger movement -- and recently as volunteer interim director to help clean up the beleaguered United Way National Capital Area. He asks for nonprofits to be more innovative and results-driven, for corporate and nonprofit leaders to be more focused and responsible, and for citizens who contribute their time and money to be smarter and more demanding of nonprofits and what they provide in return. Robert's appeal to common sense will resonate with readers who are tired of hearing the same nonprofit fund-raising appeals and pity-based messages. Instead of asking the "who" and "what" of giving, he leads the way in asking the "how" and "why" in order to move beyond our 19th-century concept of charity, and usher in a 21st-century model of change and reform for nonprofits. Enlightening and provocative, engaging and moving, this book is essential reading for nonprofit managers, corporate leaders, and, most of all, any citizen who has ever cared enough to give of themselves to a worthy cause.

From BooklistIn this impassioned plea for change that, at the same time, needs a bit more structure and logic to make a larger impact, Washington, D.C., nonprofit executive Egger tells his story, from nightclub manager to head of a much-emulated charity, and relays his rules of the road for success. The only issue is that the metaphors and tales obscure his major points; he holds up Pallotta TeamWorks, its AIDS and breast cancer events, as an example of a clearly self-serving organization--but doesn't link it tightly to his dictate: serve the cause first and the rest will follow. On the other hand, details about the philanthropic world are compelling, such as the multimillion-dollar building campaigns that weren't. Or the grand opening of Egger's "soup kitchen," timed to pick up leftovers from the first Bush inaugural in 1989. He redeems himself, in part, by listing Robert's Rules for Nonprofits--for executives, for volunteers and donors, and for corporations. Barbara JacobsCopyright copy; American Library Association. All rights reservedAbout the AuthorRobert Egger is the president and founder of the D.C. Central Kitchen in Washington, D.C. He travels extensively, promoting nonprofit innovation to everyone, from Fortune 500 companies and business schools to college campuses and culinary institutes. The Kitchen was named one of President Bush Sr.'s Thousand Points of Light, and has been featured on Oprah, Nightline, and 48 Hours as well as in the Washington Post, the Financial Times, the Wall Street Journal, and numerous other publications. In 2002, he volunteered to serve as interim director of the United Way National Capital Area to reorganize its struggling executive leadership. He is the recipient of the

Oprah "Angel" award, the Bender Prize, and a Caring Award. Robert Egger lives in Washington, D.C.